

DETAILS OF PRE-APPROVED DIGITAL SOLUTION

ANNEX 3

Company	Cleverly SG Pte. Ltd.
Digital Solution Name & Version Number¹	DM Cleverly Digital Marketing Packages - Cleverly 3 Months Campaign SEO SM
Appointment Period	24 March 2022 to 23 March 2023
Extended Appointment Period²	24 March 2023 to 23 March 2024

Standard Packaged Solution (ie. Minimum items to be purchased)

Cost Item	Unit Cost (\$)	Unit	Quantity	Subtotal (\$)	Qualifying Cost* (\$)
1) Software Not applicable		0	1.00		
2) Hardware Not applicable		0	1.00		
3) Professional Services Digital Marketing Needs Analysis -Keyword Research & Analysis -Competitor Analysis		Per Report	1.00		
Digital Marketing Strategy Development - Digital Market Strategy Report					
Digital Marketing Campaigns					
Scope of work (SEO) - Site Anlysis - 15-20 Keywords - Top 10/Page 1 Guarantee 40% keywords after 6 months - On-page/Technical SEO - Off-page SEO/Link Building - Content Optimization - Conversion Optimization - Google My Business Optimization - Google Search Console Setup - Google Analytics GA4 Setup - Google Analytics GA4 Events Setup - Google Tag Manager Setup - Keyword Research		Per Month	3.00		
Scope of work(SM) -Audience/Creatives/Placement) - Lead form creation - Pixel Setup & Event Manager Setup					
Search Engine - Google Singapore(Desktop & Mobile)					
Digital Marketing Software - Google Adwords - Google Analytics - Google Tag Manager - Search Console		Per Month	3.00		
Social Media Platforms - Facebook/Instagram - Business Manager - Ad Budget Management					
Digital Assets Creation - Social Media Content Creation 4/Month (Stock image provided)		Per Month	3.00		
- SEO Content for website 2 article/month		Per Month	3.00		

Review and recommendation Monthly report & review					
Development and integration of leads management processes with existing business processes					
"KPI/ROAS: - SEO: 40% of Keywords to Rank on Page 1 (After end of 6 months campaign) Estimated 10-30% Traffic Increase - SM 40% to 200% increase in ROAS or leads (depending on budget) "		Per Report	1.00		
4) Training Not Applicable					
5) Others Not Applicable					
Total				\$ 10,500.00	\$ 10,000.00

¹ A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999

² As specified in the Letter of Appointment, IMDA may exercise the option to extend the Appointment Duration for an additional one-year ("Extended Appointment Period")

* Qualifying cost refers to the supportable cost to be co-funded under the grant