| Company   | QuickDesk Pte. Ltd.                 |
|---|-------------------------------------|
| Digital Solution Name & Version Number <sup>1</sup> | QuickDesk Marketing - Plus Standard |
| Appointment Period                                  | 09 March 2023 to 08 March 2024      |
| Extended Appointment Period <sup>2</sup>            | 09 March 2024 to 08 March 2025      |

## Standard Packaged Solution (ie. Minimum items to be purchased)

| Cost Item  | Unit Cost<br>(\$) | Unit        | Quantity | Subtotal<br>(\$) | Qualifying Cost * (\$) |
|--|-------------------|-------------|----------|------------------|------------------------|
| 1) Software Annual Subscription of QuickDesk Marketing (ActiveCampaign Plus) for 5,000 contacts  - Cloud-based - Available on Mobile and Web - Contacts Management with Leads Scoring - Leads and Opportunity Management - Sales Pipeline Management - Sales Automation - Email Integration - Marketing Campaigns Management - Marketing Automation - Landing Pages - Email Marketing - Dashboard and Reports - Appointment Scheduling - Social Media Campaign Module - Events to Sales Module - Up to 5 users |                   | per License | 1.00     |                  |                        |
| 2) Hardware<br>Not Applicable  |                   |             |          |                  |                        |
| 3) Professional Services Database Management Structure and Database Migration - Creation of Database Management structure with clear tagging, lists creation and custom fields creation for Audience Segmentation (4hr) - Migrating Data from Existing System (current data storage) (3hr)   |                   | manhours    | 7.00     |                  |                        |
| Creation of three Automations from the list (20hr) 1. Automation from Inbound Leads 2. Automation for leads nurturing 3. Automation for marketing campaign 4. Automation to set more appointments  |                   | manhours    | 20.00    |                  |                        |
| Set up of QuickDesk Marketing accounts (1hr)   |                   | manhours    | 1.00     |                  |                        |
| Onboarding of the team to their accounts (1hr)   |                   | manhours    | 1.00     |                  |                        |
| 4) Training  Zoom / Face-to-face Product training for the team (4hr)  - How to use Marketing Campaign Platform  - How to build marketing automation  - How to build pipeline  - How to review the performance dashboard  |                   | manhours    | 4.00     |                  |                        |
| 5) Others<br>Not Applicable  |                   |             |          |                  |                        |
|  |                   |             | Total    | \$ 7,713.91      | \$ 7,053.91            |

 $<sup>^{1}</sup>$ A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999  $^{2}$ As specified in the Letter of Appointment, IMDA may exercise the option to extend the Appointment Duration

for an additional one-year ("Extended Appointment Period")

\* Qualifying cost refers to the supportable cost to be co-funded under the grant